

KPI (Strategy 2022 – 2027)

REVENUE STRUCTURE BY SOURCE

	2021/2022 2022	2022/2023 2023	2023/2024 2024	2024/2025 2025	2025/2026 2026, 9 months
TARGET					
TOTAL REVENUE, EUR'000	6 300	6 800	7 500	8 600	10 200
Formal Education Revenue (Academic & Professional)	4 300	4 515	4 978	5 762	7 053
Non-Formal Education Revenue (Life-long Learning & Training)	490	500	550	600	650
Vocational Secondary School "Victoria"	680	884	1 017	1 169	1 344
Project & Tender Revenue	580	639	702	772	849
Other Revenue	250	262	254	297	304
TOTAL REVENUE, %	100%	100%	100%	100%	100%
Formal Education Revenue (Academic & Professional)	68%	66%	66%	67%	69%
Non-Formal Education Revenue (Life-long Learning & Training)	8%	7%	7%	7%	6%
Vocational Secondary School "Victoria"	11%	13%	14%	14%	13%
Project & Tender Revenue	9%	9%	9%	9%	8%
Other Revenue	4%	4%	3%	3%	3%

ACTUAL

TOTAL REVENUE, EUR'000	6 642	7 729	7 986	8 269	6 338
Formal Education Revenue (Academic & Professional)	3 703	3 727	4 219	4 321	3 496
Non-Formal Education Revenue (Life-long Learning & Training)	507	282	56	-	-
Vocational Secondary School "Victoria"	769	1 226	2 405	2 323	1 728
Project & Tender Revenue	1 211	2 048	842	1 317	877
Other Revenue	452	445	463	307	237
TOTAL REVENUE, %	100%	100%	100%	100%	100%
Formal Education Revenue (Academic & Professional)	56%	48%	53%	52%	55%
Non-Formal Education Revenue (Life-long Learning & Training)	8%	4%	1%	0%	0%
Vocational Secondary School "Victoria"	12%	16%	30%	28%	27%
Project & Tender Revenue	18%	26%	11%	16%	14%
Other Revenue	7%	6%	6%	4%	4%